



# Polycom® Trade-in Program

## Polycom US & Canada Promotions

Purchase new Polycom infrastructure, video, wireless, desktop or conference phone solutions and enjoy significant rebates with the trade-in of eligible legacy or competitive equipment.

Polycom helps people communicate and collaborate more naturally across a variety of organizations. Upgrade to the latest solutions from Polycom and increase your organizations productivity while reducing costs – Polycom solutions deliver results quickly!

Simply trade in your existing legacy Polycom or competitive bridge, video, wireless, desktop or conference phone equipment January 1, 2012 through December 31, 2012 and receive rebates on qualifying new purchases from a Certified Polycom reseller. Then use Polycom's award-winning solutions to “go” wherever you need to be—team meetings, training, brainstorming sessions, customer presentations, and more—with “just like being there” audio and video quality.

### Going Green with Polycom

Polycom Trade-in program includes a recycle option, as part of our Going Green with Polycom initiative. Designed to minimise the environmental impact of our business, Going Green with Polycom touches the full product lifecycle—from research and development and clean manufacturing processes to greener packaging and shipping models to proper product disposal.

Join us in helping keep our planet green. Visit [http://www.polycom.com/company/about\\_us/global\\_sustainability.html](http://www.polycom.com/company/about_us/global_sustainability.html) to learn more about Going Green with Polycom.



### More Information

- Contact [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) or 866-665-7402 regarding any questions on the rebate.
- See page 8 for a complete list of terms and conditions

## Eligible Polycom RealPresence Platform Universal Video Collaboration Solutions

At the heart of the Polycom RealPresence Platform lies our award-winning RMX technology. The RMX enables organizations to seamlessly collaborate visually with unprecedented simplicity, interoperability, ROI, quality and scale through design innovations like H.264 High Profile, dynamic resource allocation, native integration and universal bridging. Simply put, RMX and Polycom RealPresence Platform connects the most people in the highest quality for the lowest cost.



| New RMX System Part Number | Description   | Trade-in Rebate Amount | List Price |
|----------------------------|---|------------------------|------------|
| <b>RMX 4000 Systems</b>    |   |                        |            |
| VRMX4315HDR                | RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource            | \$32,300               | \$190,000  |
| VRMX4315HDR-DC             | RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource            | \$32,300               | \$190,000  |
| VRMX4330HDR                | RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource           | \$47,600               | \$280,000  |
| VRMX4330HDR-DC             | RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource           | \$47,600               | \$280,000  |
| VRMX4360HDR                | RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource         | \$83,800               | \$493,000  |
| VRMX4360HDR-DC             | RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource         | \$83,800               | \$493,000  |
| VRMX4390HDR                | RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource         | \$120,000              | \$706,000  |
| VRMX4390HDR-DC             | RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource         | \$120,000              | \$706,000  |
| VRMX4420HDR                | RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource        | \$156,250              | \$919,000  |
| VRMX4420HDR-DC             | RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource        | \$156,250              | \$919,000  |
| <b>RMX 2000 Systems</b>    |   |                        |            |
| VRMX2710HDR                | RMX 2000 IP only 5HD1080p/10HD720p/20SD/30CIF resource (MPMx-S)   | \$12,525               | \$83,500   |
| VRMX2715HDR                | RMX 2000 IP only 7HD1080p/15HD720p/30SD/45CIF resource (MPMx-S)   | \$17,625               | \$117,500  |
| VRMX2720HDR                | RMX 2000 IP only 10HD1080p/20HD720p/40SD/60CIF resource (MPMx-D)  | \$22,725               | \$151,500  |
| VRMX2730HDR                | RMX 2000 IP only 15HD1080p/30HD720p/60SD/90CIF resource (MPMx-D)  | \$32,925               | \$219,500  |
| VRMX2745HDR                | RMX 2000 IP only 22HD1080p/45HD720p/90SD/135CIF resource          | \$48,225               | \$321,500  |
| VRMX2760HDR                | RMX 2000 IP only 30HD1080p/60HD720p/120SD/180CIF resource         | \$63,525               | \$423,500  |
| <b>RMX 1500 Systems</b>    |   |                        |            |
| VRMX1515                   | RMX 1500 Base System, loaded with 10 SD, 15 CIF resource (MPMx-Q) | \$2,300                | \$23,000   |
| VRMX1525                   | RMX 1500 Base System, loaded with 14 SD, 25 CIF resource (MPMx-Q) | \$3,700                | \$37,000   |
| VRMX1505HDR                | RMX 1500 IP only 5HD720p/10SD/15CIF resource (MPMx-S)             | \$5,150                | \$43,000   |
| VRMX1505HDRE               | RMX 1500 IP only 5HD720p/10SD/15CIF resource (MPMx-D)             | \$7,200                | \$60,000   |
| VRMX1510HDR                | RMX 1500 IP only 5HD1080p/10HD720p/20SD/30CIF resource (MPMx-S)   | \$9,050                | \$75,500   |
| VRMX1515HDR                | RMX 1500 IP only 7HD1080p/15HD720p/30SD/45CIF resource (MPMx-S)   | \$13,000               | \$108,000  |
| VRMX1520HDR                | RMX 1500 IP only 10HD1080p/20HD720p/40SD/60CIF resource (MPMx-D)  | \$16,800               | \$140,500  |
| VRMX1530HDR                | RMX 1500 IP only 15HD1080p/30HD720p/60SD/90CIF resource (MPMx-D)  | \$24,600               | \$205,500  |

**Eligible MCUs for Trade-in:** Polycom MGC 25, Polycom MGC 50/100, Polycom MGC+ 50/100, RMX 1000, Avaya (MCU), Cisco (3511, 3545), Codian (MCU4200, MCU 4500, MSE 8000), Ezenia/Video Server, FVC/Radvision (Click to Meet), Lifesize (Multipoint 24), PictureTel (Prism, Montage, M-8000), Radvision (Invision, VialP, Scopia), Tandberg (MCU, MPS), Vcon-Emblaze (VCB), V-Tel (MCU- 2, Smartlink). All Polycom equipment must have been purchased over one year ago to be eligible for trade-in.

## Eligible Polycom HDX Video Solutions

Upgrade to Polycom HDX room telepresence and experience improved total cost of ownership and user adoption! Users of Polycom HDX room telepresence solutions can experience high-definition video conferencing at a fraction of the bandwidth of other solutions with H.264 High Profile. High Profile significantly lowers the total cost of ownership and allows organizations to expand visual communication to locations that previously weren't considered due to lack of bandwidth.



| Product Name                         | Part Number    | Polycom Equipment End User Rebate Amounts | List Price |
|--------------------------------------|----------------|---|------------|
| HDX® 9000 1080                       | 2200-26740-001 | \$2,475                                   | \$24,999   |
| HDX® 9000 720                        | 2200-26500-001 | \$2,250                                   | \$22,999   |
| HDX® 8000 1080                       | 7200-23160-001 | \$1,875                                   | \$18,999   |
| HDX® 8000 720                        | 7200-23150-001 | \$1,575                                   | \$15,999   |
| HDX® 7000 1080                       | 7200-23140-001 | \$1,350                                   | \$12,999   |
| HDX® 7000 720                        | 7200-23130-001 | \$1,050                                   | \$9,999    |
| HDX® 6000 720                        | 7200-29025-001 | \$625                                     | \$5,999    |
| HDX® 6000 720View                    | 7200-23170-001 | \$525                                     | \$4,999    |
| HDX® 4002                            | 2200-24560-001 | \$600                                     | \$7,999    |
| ODX 6000™                            | 7200-30831-001 | \$250                                     | \$3,999    |
| HDX® 4500                            | 7200-09940-001 | \$1,250                                   | \$11,999   |
| RealPresence Ready Bundle <b>NEW</b> | 7200-61720-001 | \$750                                     | \$17,999   |

**Approved Trade-In Equipment:** Tandberg (C Series, MXP Series, Edge Series), Lifesize (Room, Team, Express), Sony (PCS Series), Aethra (Vega series), Huawei (View Point Series), Radvision Scopia VC240, Polycom iPower, Polycom View Stations, Polycom VSX series and discontinued Polycom HDX series. All Polycom equipment must have been purchased over one year ago to be eligible for trade-in.

## Eligible Polycom CX Devices for Microsoft Lync

Only Polycom offers the most comprehensive portfolio of purpose-built voice and video collaboration solutions optimized for Microsoft Lync environments. These endpoints provide the most unified, intuitive, collaboration experience through enhanced Lync features including presence, plug-and-play ease of use and the most consistent UC experience from the desktop to conference room.



| Product Name               | Part Number    | Polycom Equipment End User Rebate Amounts | List Price |
|----------------------------|----------------|---|------------|
| CX600 IP Phone             | 2200-15987-025 | \$25                                      | \$299      |
| CX3000 IP Conference Phone | 2200-15810-025 | \$100                                     | \$849      |
| CX7000 HD System           | 7200-82584-001 | \$1,250                                   | \$11,999   |
| CX7000 View System         | 7200-82755-001 | \$1,050                                   | \$9,999    |

**Approved Trade-In Equipment:** For CX600 - same listing as Polycom SoundPoint IP and VVX Solutions - page 5  
 For CX3000 - same listing as Polycom Conference Phones - page 4  
 For CX7000 HD and CX7000 View - same listing as Polycom HDX Video Solutions above

## Eligible Polycom Conference Phones

For a limited time, you can trade in nearly any phone and receive up to \$100 back on a new Polycom SoundStation conference phone. There has never been a better time to replace the poor quality speakerphone or desk phone in your conference room with a SoundStation conference phone that is designed for great performance with multiple people in the same room.



| Purchase these eligible products and trade in qualifying products | Part Number    | Polycom Equipment End User Rebate Amounts |
|---|----------------|---|
| SoundStation2™ w/ no LCD  | 2200-15100-001 | \$50                                      |
| SoundStation2™  | 2200-16000-001 | \$50                                      |
| SoundStation2™ EX   | 2200-16200-001 | \$50                                      |
| SoundStation2W™ Basic   | 2200-07880-001 | \$50                                      |
| SoundStation2W™ EX  | 2200-07800-001 | \$50                                      |
| SoundStation2W™ DECT 6.0  | 2200-07880-160 | \$50                                      |
| SoundStation2W™ EX DECT 6.0                                       | 2200-07800-160 | \$50                                      |
| SoundStation2™ Avaya 2490   | 2305-16375-001 | \$100                                     |
| SoundStation2™ Direct Connect for Nortel                          | 2200-17120-001 | \$100                                     |
| SoundStation VTX 1000* (includes EX mics and subwoofer)           | 2200-07142-001 | \$100                                     |
| SoundStation VTX 1000* (no accessories included)                  | 2200-07300-001 | \$100                                     |
| SoundStation VTX 1000* (includes subwoofer)                       | 2200-07500-001 | \$100                                     |
| SoundStation Duo™   | 2200-19000-001 | \$100                                     |
| SoundStation® IP 5000   | 2200-30900-025 | \$50                                      |
| SoundStation® IP 6000   | 2200-15600-001 | \$50                                      |
| SoundStation® IP 6000 w/AC Power Kit                              | 2200-15660-001 | \$50                                      |
| SoundStation® IP 7000   | 2200-40000-001 | \$100                                     |
| SoundStation® IP 7000 w/AC Power Kit                              | 2230-40300-001 | \$100                                     |
| SoundStation® IP 7000 for HDX                                     | 2230-40600-025 | \$100                                     |

### Approved Polycom Trade-In Equipment

Among Polycom-branded phones, only the following products qualify to be traded in: Original SoundStation, SoundStation EX, SoundStation Premier, SoundStation IP 3000, and SoundStation Premier 500D/550D.

No Polycom-branded conference phones other than those listed above qualify. Polycom-branded handset phones such as SoundPoint IP and SoundPoint Pro also do not qualify.

### Approved Competitive Trade-In Equipment

Any working phone from a vendor other than Polycom qualifies for the offer. This includes competitor's conference phones, desk phones, corded speakerphones, or any other type of competitor's phone.

If you have questions about eligibility, please contact [polycom@rebate-zone.com](mailto:polycom@rebate-zone.com).

## Eligible Polycom SoundPoint® IP Solutions

Polycom's family of SoundPoint® IP phones leverage the capabilities of SIP-based VoIP networks to deliver breakthrough voice quality and advanced features that make calls more efficient and productive. Trade in a competitor's phone and receive up to \$75 back.



**Limit of 250 SoundPoint IP redemptions per end user.**

| Purchase these eligible products and trade in qualifying products | Part Number    | Polycom Equipment End User Rebate Amount |
|---|----------------|--|
| SoundPoint® IP 335  | 2200-12375-025 | \$25                                     |
| SoundPoint® IP 450  | 2200-12450-025 | \$50                                     |
| SoundPoint® IP 450 w/ PSU   | 2200-12450-001 | \$50                                     |
| SoundPoint® IP 550  | 2200-12550-025 | \$50                                     |
| SoundPoint® IP 550 w/ PSU   | 2200-12550-001 | \$50                                     |
| SoundPoint® IP 560  | 2200-12560-025 | \$75                                     |
| SoundPoint® IP 560 w/ PSU   | 2200-12560-001 | \$75                                     |
| SoundPoint® IP 650  | 2200-12651-025 | \$75                                     |
| SoundPoint® IP 650 w/ PSU   | 2200-12651-001 | \$75                                     |
| SoundPoint® IP 670  | 2200-12670-025 | \$75                                     |
| SoundPoint® IP 670 w/ PSU   | 2200-12670-001 | \$75                                     |

## Eligible Polycom VVX® Business Media Phone Solutions

Polycom's VVX 1500 family of Business Media phones provide flexible and future-proof connectivity to both H.323 video and SIP telephony simultaneously. The VVX500 performance business media phone is for managers and knowledge workers who need business grade, instant visual communication capabilities from their desktop. Trade-in a desktop phone and receive up to \$100 back.



| Purchase these eligible products and trade in qualifying products | Part Number    | Polycom Equipment End User Rebate Amount |
|---|----------------|--|
| VVX® 1500   | 2200-18061-025 | \$100                                    |
| VVX® 1500 D   | 2200-18064-025 | \$100                                    |
| VVX® 500  | 2200-44500-025 | \$50                                     |

### Approved Competitive Trade-In Equipment for SoundPoint IP or VVX 1500 Solutions

The following discontinued Polycom SoundPoint IP phones qualify: SPIP 300, SPIP 301, SPIP 430, SPIP 500, SPIP 501, SPIP 600 and SPIP 601. Any working business grade desktop phone (analog, digital or IP) from any vendor qualify.

If you have questions about eligibility, please contact [polycom@rebate-zone.com](mailto:polycom@rebate-zone.com).

## Eligible Polycom Wireless Solutions

Increase productivity while reducing operating costs by recycling your existing wireless telephones today! Polycom's Wireless Trade-in Program rewards end users when they adopt the newest generation SpectraLink® Wireless Phones. Purchase select new Polycom SpectraLink Wireless Telephones from a Polycom reseller and receive a manufacturer rebate of up to \$100 per device!



| Purchase these eligible products and trade in qualifying wireless equipment | Part Number                                    | Polycom Equipment End User Rebate Amounts |                   |
|---|--|---|-------------------|
| <b>Telephones and Telephone Bundles:</b>                                    |  |   |                   |
| SpectraLink® 8400 Wireless Telephones and Bundles                           | 2200-37025-001                                 | 2200-37172-001                            | \$100 per handset |
|   | 2200-37026-001                                 | 2200-37173-001                            |                   |
|   | 2200-37027-001                                 | 2200-37192-001                            |                   |
|   | 2200-37028-001                                 | 2200-37193-001                            |                   |
|   | 2200-37036-001                                 | 2200-37194-001                            |                   |
|   | 2200-37050-001                                 | 2200-37195-001                            |                   |
|   | 2200-37051-001                                 | 2200-37196-001                            |                   |
|   | 2200-37052-001                                 | 2200-37197-001                            |                   |
|   | 2200-37053-001                                 | 2200-37235-001                            |                   |
|   | 2200-37149-001                                 | 2200-37236-001                            |                   |
|   | 2200-37150-001                                 | 2200-37237-001                            |                   |
|   | 2200-37152-001                                 | 2200-37238-001                            |                   |
|   | 2200-37153-001                                 |   |                   |
| SpectraLink® 6020 Wireless Telephones and Bundles                           | LTB1xx   | \$100 per handset                         |                   |
| Avaya 3641 and 3645   | 700430408<br>700430416                         | \$50 per handset                          |                   |
| Nortel 6120 and 6140 and Bundles  | N0129562 (NTTQ4020E6)<br>N0129563 (NTTQ4021E6) | \$50 per handset                          |                   |
| NEC MH150 and 160   | 0381300<br>0381301                             | \$50 per handset                          |                   |

### Approved Polycom/SpectraLink Trade-in Equipment *(Equipment being traded-in must be shipped to address provided on claim form)*

| Product   | Part Number                   |
|---|-------------------------------|
| <b>Telephones:</b>  |                               |
| All SpectraLink® 6000(Link) and SpectraLink® 8000(NetLink) discontinued Wireless Telephones | PTxxxx PTExxx, PTNxxx, PTXxxx |

### Approved Non-Polycom Trade-in Equipment *(Equipment being traded-in must be shipped to address provided on claim form)*

| Product  | Part Number |
|--|-------------|
| Alcatel-Lucent Wireless Telephones                   | All models  |
| Ascom Wireless Telephones                            | All models  |
| Avaya Wireless Telephones                            | All models  |
| Cisco Wireless Telephones                            | All models  |
| Inter-Tel Wireless Phones                            | All models  |
| Motorola Wi-Fi Phones                                | All models  |
| NEC Wireless Phones                                  | All models  |
| Nortel Wireless Telephones                           | All models  |
| Vocera Communications Badges and Wireless Telephones | All models  |

**Wireless trade-in telephones must be sent to Polycom at the address provided on page 8.**

## Eligible Polycom KIRK Solutions

Increase productivity while reducing operating costs by recycling your existing wireless telephones today! Polycom's Wireless Trade-in Program rewards end users when they adopt the newest generation KIRK Wireless Systems. Purchase new Polycom KIRK Wireless Handsets or infrastructure from a Polycom reseller and receive a manufacturer rebate of up to \$200 per device!



| Purchase these eligible products and trade in qualifying wireless equipment | Model Number   | Polycom Equipment End User Rebate Amounts |
|---|----------------|---|
| <b>Wireless Handsets</b>  |                |   |
| KIRK 50xx Series Handsets   | All 1G9 Models | \$50                                      |
| KIRK 60xx Series Handsets   | All 1G9 Models | \$50                                      |
| KIRK 70xx Series Handsets   | All 1G9 Models | \$50                                      |
| Avaya 74xx DECT Handsets  | All 1G9 Models | \$50                                      |
| <b>Infrastructure</b>   |                |   |
| KWS300 Server   | All 1G9 Models | \$50 per Server                           |
| KWS6000 Server  | All 1G9 Models | \$75 per Server                           |
| KWS2500 Server  | All 1G9 Models | \$100 per Server                          |
| KWS8000 Server  | All 1G9 Models | \$200 per Server                          |
| KWS6000 and KWS8000 Base Stations   | All 1G9 Models | \$75 per Base Station                     |
| Avaya Digital Mobility BaseStation 19                                       | All 1G9 Models | \$50 per unit                             |
| Avaya Digital Mobility Repeater 49  | All 1G9 Models | \$25 per unit                             |

### Approved Polycom/KIRK Trade-In Equipment *(Equipment being traded-in must be shipped to address provided on claim form)*

| Product  | Model Number                   |
|--|--------------------------------|
| <b>Wireless Handsets</b>                                   |                                |
| KIRK 30xx Series Handsets                                  | All 1G9 or 2G4 Models          |
| SpectraLink 6000 and 8000 Discontinued Wireless Telephones | PTBxxx, PTExxx, PTNxxx, PTXxxx |
| <b>Infrastructure</b>                                      |                                |
| KWS600v3 Server  | All 1G9 Models                 |
| KWS1500 Server   | All 1G9 or 2G4 Models          |
| KWS500 Server  | All 1G9 or 2G4 Models          |
| KWS3000 Server   | All 1G9 Models                 |
| KIRK Base Stations   | All 2G4 Models                 |
| PCS150/PCS200/Link 150 Mod1 MCU                            | MCxxx                          |
| Link 150 Mod2 MCU  | SCx4xx                         |

### Approved Non-Polycom/KIRK Trade-In Equipment *(Equipment being traded-in must be shipped to address provided on claim form)*

| Product  | Model Number                                      |
|--|---|
| Nortel Digital Mobility Handsets 2G4                           | 7420, 7430, 7440, 7440EX                          |
| Nortel Digital Mobility BaseStation 10 2G4                     | All Models  |
| Nortel Digital Mobility Repeater 20,40 2G4                     | All Models  |
| Vocera Communications Badges and Servers                       | All Models  |
| Ascom Wireless Telephones, Servers and Base Stations           | All Models  |
| Cisco Wireless Telephones                                      | All Models  |
| Nortel Wireless Telephones                                     | Companion, 2210, 2211, 2212                       |
| Avaya DWBS 9601 and 9631 Telephones, Servers and Base Stations | All Models  |
| Avaya Wireless Telephones, Servers and Base Stations           | PTB4xxA, 3410, 3420, 3606, 3616, 3620, 3626, 3631 |
| Avaya TransTalk Telephones, Servers and Base Stations          | All Models  |
| Aastra DECT Servers, Telephones and Base Stations              | All Models  |

**Wireless trade-in telephones must be sent to Polycom at the address provided on page 8.**

## Polycom Trade-in Offer Flyer

### Terms and Conditions

1. Program valid from January 1, 2012 through December 31, 2012, or until terminated by Polycom.
2. The equipment being traded in must be in use and in working condition prior to destruction to be eligible for this rebate program. See Claim Form.
3. End Users must purchase a new qualified unit, or enter into a non-cancellable lease agreement with a term of at least 36 months for a new qualified unit, and trade in an eligible system to qualify for this rebate program. One trade-in unit must be confirmed destroyed for every qualifying new unit purchased. You may access a recycler in your area at [www.earth911.com](http://www.earth911.com). Customers purchasing or leasing new qualified video conferencing or infrastructure solutions must purchase an annual maintenance service agreement from a Polycom Certified Channel Partner to be eligible for this offer.

*Special Note: In order to qualify for the rebate for trading in Polycom products, the old Polycom equipment must have been purchased at least 12 months prior to the purchase date of the new equipment. End User customer must provide proof-of-purchase of the Polycom equipment being traded in with the Claim Form. Polycom products purchased within the last 12 months do not qualify for this trade-in program.*

4. Polycom must receive a trade-in Claim Form with all required documentation within 90 days of purchase. Note: If the trade-in documentation, returned equipment (wireless), Recycler Certification, or digital photos are not received within 90 days from date of purchase, program participation will be declared incomplete, and the End User customer will not receive the rebate.
5. Required documentation includes:
  - a) Completed Claim Form
  - b) Letter of Authentication and Destruction or Recycler Certification
  - c) Reseller invoice or lease agreement
  - d) Returned wireless equipment\* or digital photos of the trade-in equipment with the serial number clearly visible and legible in both photos. (Digital photographs are required for RealPresence Platform or Video Endpoint trade-ins. For conference phones and desktop phones, Letter of Authentication and Destruction or Recycler Certification listing the serial numbers is sufficient.)

\*Wireless products must be returned to address provided

6. All non-Wireless documentation must be emailed to [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com)  
Wireless Trade-In Claims and returned phones must be mailed to:  
Polycom Promotions - Polycom Wireless Trade-in Program  
4461 White Bear Parkway  
White Bear Lake, MN 55110
7. Rebate checks will be issued and sent directly to the End User. If a customer, such as an education or state entity, is unable to accept rebate checks directly from Polycom, a check may be issued to the reseller. In this case, the reason must be documented on the Claim Form and authorized by the End User customer. The reseller must provide the rebate in advance to the End User customer. The reseller invoice must include a line item deduction off the total invoice amount for the full rebate amount to validate the upfront rebate was given.
8. The End User will be sent an email confirmation when their claim is received. Polycom is not responsible for lost or misdirected shipments, email, mail, or faxes.
9. Polycom or Polycom's Rebate Administrator has the right to call the End User at any time for verification purposes.
10. This offer is only available to End User customers who purchase or enter into 36 month non-cancellable lease agreements from a certified Polycom Channel Partner.
11. This offer is void where prohibited or otherwise restricted by law. Rebates will be sent within 6 weeks of receiving all the necessary documentation: completed Claim Form, Letter of Authentication and Destruction or Recycler Certification (including listing of serial numbers), proof-of-purchase (resellers customer invoice or lease agreement), and digital photos of the trade-in equipment (RealPresence Platform or Video Endpoints) with the serial number clearly visible and legible in both photos.
12. This offer may not be combined with any other promotional offer or discounts, and Polycom reserves the right to modify or cancel this program at any time.
13. No exceptions to this program will be allowed. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
14. Eligible equipment to support trade-ins found within the RealPresence Platform, Video, Conference Phone, SoundPointIP and Wireless sections of the Trade-in Program.
15. Any questions regarding this rebate should be addressed to [polycom@rebate-zone.com](mailto:polycom@rebate-zone.com) or 1-866-665-7402.



# Polycom Trade-in Offer Flyer

Program valid from January 1, 2012 through December 31, 2012

## Claim Form

End User Company Name\* \_\_\_\_\_

End User Contact Name \_\_\_\_\_

End User Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

End User Phone \_\_\_\_\_

End User Email \_\_\_\_\_

End User Signature \_\_\_\_\_ Date \_\_\_\_\_

*I have read and agree to the terms and conditions of this rebate program.*

Channel Partner Name \_\_\_\_\_

Sales Person \_\_\_\_\_ Channel Phone \_\_\_\_\_

Channel Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Email \_\_\_\_\_

### If the End User cannot receive a check direct from Polycom, fill out this information:

**Reason End User cannot receive a check directly from Polycom** (See Terms and Conditions for details. Reseller invoice must include a line item deduction off the total invoice amount for the full rebate amount).

Please issue rebate check to reseller listed above (reason):

\_\_\_\_\_

*I have read and agree to the terms and conditions of this rebate program.*

Signature \_\_\_\_\_ Date \_\_\_\_\_

*(Must be signed by an authorized End User customer representative)*

### Trade-In Products: RealPresence Platform Video Wireless\* Conference Phone SoundPointIP

**Trade-In Equipment** (The following information is required. \* Wireless trade-in products must be shipped with completed documentation)

Manufacturer and model \_\_\_\_\_ Quantity \_\_\_\_\_

Manufacturer and model \_\_\_\_\_ Quantity \_\_\_\_\_

Product Serial Number \_\_\_\_\_ Product Serial Number \_\_\_\_\_

Serial numbers for trade-in product must be included (Use additional sheet if needed).

### New Polycom Product Purchased (The following information is required)

Product name and model \_\_\_\_\_ Quantity \_\_\_\_\_ Rebate Amount \_\_\_\_\_

Product name and model \_\_\_\_\_ Quantity \_\_\_\_\_ Rebate Amount \_\_\_\_\_

Total Rebate \_\_\_\_\_

\*The rebate check will be issued to the End User customer unless the third box above is properly completed.

**Send completed trade-in documentation to:** [polycom@rebate-zone.com](mailto:polycom@rebate-zone.com) (Email Subject line must contain: Trade-in Program)

Or: Polycom Promotions, P.O. Box 100550, White Bear Lake, MN 55110-0550,  
Fax 651-762-9701

## Polycom Trade-in Offer Flyer

### Letter of Authentication, Recycler Certification and Destruction

#### Polycom Trade-in Program

I acknowledge and agree that the rebate offered for the Polycom products purchased and the equipment being traded in/destroyed complies with the terms and conditions outlined in the Polycom Video Trade-in Program documentation.

On behalf of \_\_\_\_\_ (company name), I do hereby certify by my signature below, that the equipment being traded in was purchased on \_\_\_\_\_ (Date of Purchase), and was installed and in use in our normal business operations.

I further certify that the equipment being traded in will be properly disposed of and will not be used in any capacity within our organization or be resold for use at any other company. To confirm the trade-in product will not be used, we have enclosed digital photos of the equipment before and after destruction or recycling, clearly and legibly showing the serial number in both photos and recycler certification for verification purposes. For desktop or conference phones, please attach separate equipment listing detailing manufacturer, model numbers and serial numbers.

Signature \_\_\_\_\_ Date \_\_\_\_\_

*(Must be signed by an authorized End User customer representative)*

Please Print

Name \_\_\_\_\_ Title \_\_\_\_\_

Phone Number \_\_\_\_\_

**Please attach listing of equipment being traded to be eligible for the trade-in rebate, this form must be signed and submitted along with copies of all the required documentation.**

**Attach photocopy of business card here**

#### Official use only

Date Received \_\_\_\_\_ Approved / Denied \_\_\_\_\_

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4750 Willow Road, Pleasanton, CA 94588  
1.800.POLYCOM or +1.925.924.6000  
[www.polycom.com](http://www.polycom.com)

